



JOHNS HOPKINS

BLOOMBERG SCHOOL
of PUBLIC HEALTH

Results Cascade
Exercise

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Partners Meeting, May 19, 2014



Protecting Health, Saving Lives—*Millions at a Time*

What we get right

- The language of a quick win – decision-maker centric, near-term
- Identification of key activities, decisions needed for the quick win
- Reflection of the SMART approach
- Good detail, understand the pathways of influence that led to the quick win



And not so right

- Focus on process rather than anticipated outcomes and impact
- Use as a document rather than as a tool to track
- Waiting for the last planned outcome, before documentation
- Attribution – inclusion of other partners involved
- Visibility and “Accidental” quick wins most problematic to explain/track
- Validating results along the chain is a struggle and the sources of data usually absent



“Dear Mr. Gandhi, We regret we cannot fund your proposal because the link between spinning cloth and the fall of the British Empire was not clear to us.”

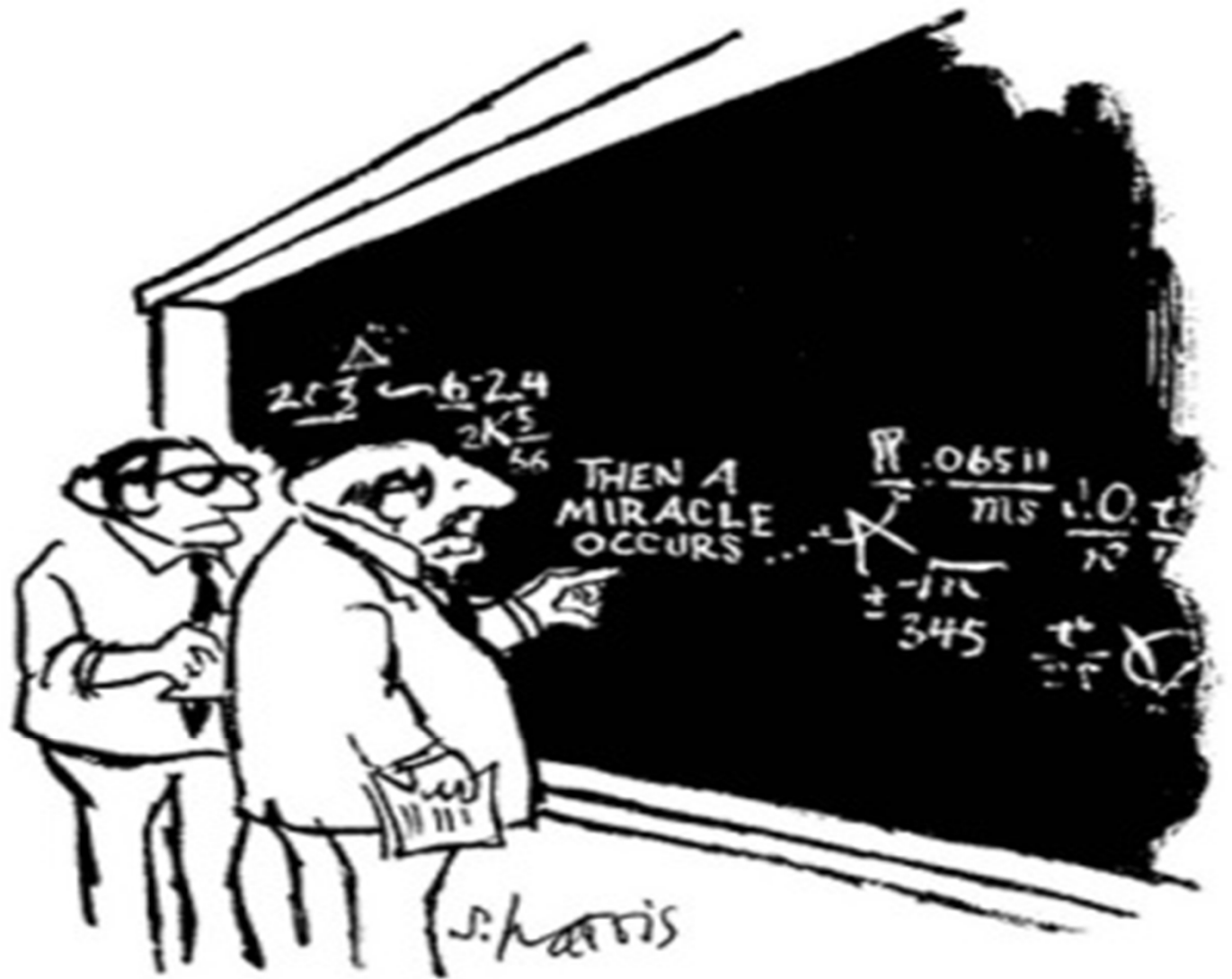
Written by *M. M. Rogers* and illustrated by *Arif R. Fatzal, Wahyu S., Ary W.S.*
Creative team for Search for Common Ground in Indonesia



GROUP WORK

1. Understanding whether quick wins are achieving intended results
2. Using a checklist to track if expected steps have occurred

The Black Box: Quick Win to Impact



Problem	Kinondoni District has low use of long acting and permanent methods	
	Outcomes	Assumptions
Quick Win ↓	Kinondoni District increases budget for family planning	<ol style="list-style-type: none"> 1. Districts have sufficient information to know how much to budget to expand use of long acting methods 2. Lack of use is related to supply of services
Outcome 2 ↓	Kinondoni District increases pool of trained providers of family planning	<ol style="list-style-type: none"> 1. Funds allocated are disbursed fully 2. Funds allocated are used for planned purpose 3. There is technical support available to provide training
Outcome 3 ↓	More women will obtain long acting contraceptives from mobile outreach	<ol style="list-style-type: none"> 1. Trained providers participate in planned outreach – not involved in immunization campaign 2. Environmental conditions, season are optimum to conduct mobile outreach 3. Women find mobile outreach services preferable to going to health facilities
Impact	Modern method contraceptive use will increase from previous period	<ol style="list-style-type: none"> 1. Most women will not discontinue use during the year, or net continuers will be more than net discontinuers

Problem	Stock outs of contraceptives at the district level	
	Outcomes	Assumptions
Quick Win ↓	MoH Tanzania issues central mandate to District Governments to budget for contraceptives	
Outcome 2 ↓		
Outcome 3 ↓		
Outcome 4 ↓		
Impact	Modern method contraceptive use will increase from previous period	



Problem	Stock outs of contraceptives at the district level	
	Outcomes	Assumptions
Quick Win ↓	The Director of Preventive Health Services, MoH Includes a stock-status indicator for contraceptives in the monthly review of programmes	
Outcome 2 ↓		
Outcome 3 ↓		
Outcome 4 ↓		
Impact	Modern method contraceptive use will increase from previous period	

Problem	Stock outs of contraceptives at the district level	
	Outcomes	Assumptions
Quick Win ↓	MoH Tanzania issues central mandate to District Governments to budget for contraceptives	<ul style="list-style-type: none"> Lack of contraceptives at the district level is due to lack of regular stream of funds at the district level for contraceptives
Outcome 2 ↓	More districts budget for contraceptives	<ul style="list-style-type: none"> A top-down mandate is the most effective way to have districts set aside funds for contraceptives Districts have sufficient information to know how much to budget to avoid stock outs
Outcome 3 ↓	More districts show reductions in contraceptive stock outs	<ul style="list-style-type: none"> Districts will actually release funds budgeted for managing supplies and these will be used to manage stock supplies
Outcome 4 ↓	More women obtain modern contraceptives from facilities	<ul style="list-style-type: none"> Skilled providers are available in public sector health facilities to provide family planning services
Outcome 5	Modern method contraceptive use will increase from previous period	<ul style="list-style-type: none"> Most women will not discontinue use during the year, or net continuers will be more than net discontinuers

